 

AGENDA

MEETING OF COMMISSIONERS

JACKSON, MISSISSIPPI

10:00 A.M. OCTOBER 19, 2016

**Call to Order and Welcome**  Larry Clark, Chairman

**Presentation:** September 21, 2016 Minutes

**Presentation:** Financial Report Lisa Ordono

*Software Program Updates:*

* Licensing Program turned on October 10th – no issues experienced with software
* Conference Call held with Jack and Andy on new licensing program implementation – will begin around December and complete within 6 month time-frame – with one-year maintenance included

**Presentation:** Licensing Kristy Byrd

 **License Applications:**

**Manufacturer:**

Erwin Hymer Group North America, Inc. Ontario, Canada

(New owners of Roadtrek Motorhomes – licensed since 2010)

**Staffed Sales Events:**

|  |  |  |
| --- | --- | --- |
| October 3 - 8, 2016 | Monster Events | Brandon, MS |
|  | Kim's Toyota-Chrysler-Dodge-Jeep |  |  | Laurel, MS |
|  |  |  |  |  |  |  |
| October 5 - 15, 2016 | BC Auto Liquidators | Saltillo, MS |
|  | Barnes Crossing Chevrolet |  | New Albany, MS |
|  |  |  |  |  |  |  |
| October 5 - 8, 2016 | Cornerstone Marketing Solutions | Lebanon, TN |
|  | Premier Ford-Lincoln |  | Columbus, MS |
|  |  |  |  |  |  |  |
| October 11 - 15, 2016 | Monster Events | Brandon, MS |
|  | Crowson Ford |  | Louisville, MS |
|  |  |  |  |  |  |  |
| October 12 - 22, 2016 | On-Time Events | Slidell, LA |
|  | James Ceranti Nissan |  | Greenville, MS |
|  |  |  |  |  |  |  |
| October 18 - 22, 2016 | Monster Events | Brandon, MS |
|  | Kirk Bros. Supercenter |  |  |  | Grenada, MS |
|  |  |  |  |  |  |  |
| October 18 - 22, 2016 | Traffic Jam Events | New Orleans, LA |
|  | Mitchell Automotive |  |  |  | West Point, MS |
|  |  |  |  |  |  |  |
| October 18 - 22, 2016 | Traffic Jam Events | New Orleans, LA |
|  | Toyota of Natchez |  |  |  | Natchez, MS |
|  |  |  |  |  |  |  |
| October 19 - 31, 2016 | BC Auto Liquidators | Saltillo, MS |
|  | Mazda of Ridgeland |  |  |  | \*OFFSITE\* Yazoo City, MS |
|  |  |  |  |  |  |  |
| October 20 - 22, 2016 | Action Integrated Marketing | Norcross, GA |
|  | Watson Quality Ford |  |  |  | Jackson, MS |
|  |  |  |  |  |  |  |
| October 20 - 22, 2016 | On-Time Events | Slidell, LA |
|  | Jason Pilger Hyundai |  |  |  | Gautier, MS |
|  |  |  |  |  |  |  |
| October 25 - 29, 2016 | Monster Events | Brandon, MS |
|  | Sullivan Motors |  |  |  | Collins, MS |

**Offsite-Sales:**

|  |  |  |
| --- | --- | --- |
| October 19 - 20, 2016 | E. Broadway Street | Yazoo City, MS |
|  | Mazda of Ridgeland |  | Ridgeland, MS |
|  |  |  |  |  |  |  |
| November 11 - 19, 2016 | Hwy 35 South | Carthage, MS |
|  | Forest Ford, Inc. |  | Forest, MS |

**Offsite-Displays:**

|  |  |  |
| --- | --- | --- |
| October 5 - 7, 2016 | Southern Automotive Conference - Beau Rivage | Biloxi, MS |
|  | Gulf States Toyota, Inc. |  | Houston, TX |
|  |  |  |  |  |  |  |
| October 6 - 16, 2016 | Mississippi State Fair - Summer Winds Resort Services | Jackson, MS |
|  | Watson Quality Ford |  | Jackson, MS |
|  |  |  |  |  |  |  |
| October 20 - 22, 2016 | Scarecrow Car Show & Festival - MCC for the Arts | Madison, MS |
|  | Mac Haik Chevrolet |  | Canton, MS |

**Other Business:**

1. Marty Milstead and Kevin Watson – Present findings on DOC Fees; Propose State-wide DOC Fee and Eliminate Districts; Draft Regulation
2. Complaint on the Oswalt’s and Carlock Toyota resolution
3. Complaint against Gray Daniels Toyota received (see Mr. Nelms’ e-mail to Mr. Pearson at dealership)
4. Nissan rescinded termination of Great River Nissan – hearing for November cancelled (see copy of letter from Nissan)
5. Paramount Company of Mississippi dba Toyota of Natchez moving location (see letter from Gulf States Toyota)
6. Mass notification sent to dealers concerning “3rd-Party Advertisers” such as TRUECAR.COM, EDMUNDS.COM, and CARS.COM use of the term “Invoice”, “Cost”, etc. on websites
7. Regulation 14 sent to Secretary of State’s Office; Published in Clarion-Ledger; and mass notification sent to dealers, manufacturers, and distributors inviting them to attend either October or November’s board meeting
8. Cadillac Issue Discussion

**Open Forum for Board Members:**

1. Board Members expenses for October 19, 2016.
2. Next Board Meeting November 16, 2016.

**Adjournment**